

## C-Suite Behaviors; what’s your action plan?

Based on our experience at *Excelerated Leadership Partners*, we have found that successful executives share some key behaviors that we can all learn from. When is the last time that you slowed down long enough to reflect on your behavior’s day to day, and the impact you are having on those around you? Sure, we know that great executives are paying attention to culture; yet when is the last time that you engaged your team in really debating how you are living, leading, and shaping your culture? What does over-communicate or being a talent scout look like for you?

Take 10 minutes to self-assess using the tool below. What are your strengths and your gaps? **Which behavior should you focus on improving a little more right now?**

If you would like to engage in a 30-minute (no fee) session to discuss strategies to increase your executive effectiveness via the right behaviors, please contact *Excelerated Leadership Partners*: [robin@elpadvantage.com](mailto:robin@elpadvantage.com) today. We will help you develop 2-3 action plans based on your self-assessment below that will make a difference.

Behavior	Self Assessment <i>(1---ineffective to 10 highly effective)</i>	Behavior	Self Assessment <i>(1---ineffective to 10 highly effective)</i>
1. I understand our <b>customers</b> and what is important to them; I set standards and drive behaviors to meet or exceed customer expectations.		6. I understand and am able to shape our desired company <b>culture</b> ; leadership and culture are 2 sides of the same coin.	
2. I over-communicate; I use effective <b>communication</b> tools and practices. (For example: conference calls, video clips, newsletters, and meeting people where they are).		7. I have a compelling <b>vision</b> , relentless passion about what we are trying to achieve and know how to inspire and execute it to drive positive results.	
3. I have robust staff meetings which are strategic in nature that facilitate C - Suite <b>alignment and accountability</b> . I quickly see and address gaps and strengths.		8. I recognize the importance of the team to the success of the company and I actively build <b>trust</b> and <b>teamwork</b> into our daily operations and company culture.	
4. I am an effective <b>Talent Scout</b> ; building bench strength and recognize that having plans to develop future leaders is critical to our on-going success.		9. I don’t tolerate poor <b>performance</b> or behaviors, and conversely, I reward and celebrate excellent performance and the right <b>behaviors</b> .	
5. I practice <b>continuous learning</b> and improvement every day and challenge my team to do the same.		10. I demonstrate <b>integrity</b> and <b>courage</b> in all my decision making and day to day behaviors.	